



January 15, 2016

Pomfret Fire Department  
Attention: Town Clerk  
5218 Pomfret Road  
North Pomfret, Vermont 05053

Dear Officials;

KME Fire Apparatus is pleased to present our proposal for the Pomfret Fire Department in the best possible response to your bid invitation.

We have reviewed your specifications carefully and made every attempt to provide you with the equipment, quality and performance you desire.

Our base proposal will include one (1) 2016 International four-door commercial chassis, 3/16" Aluminum body, and accessories and equipment as enclosed in our proposal.

**Our bid price for the Commercial Engine/Pumper unit and requested equipment is:**

**Three Hundred Thirty Three Thousand Three Hundred Sixty Six Dollars.**

**(\$333,366.00)**

KME fabricates and/or assembles the entire cab, chassis and rescue body at our facility in Nesquehoning, Pennsylvania. KME has complete control over the entire manufacturing process. This control enables KME to match the chassis and rescue body requirements to exacting customer specifications. We feel that we meet the spirit of your specifications 100%. The close proximity of our factory makes your direct supervision during construction a simple matter. Direct factory service is available at our **factory branch** in Latham, NY, should the truck ever need to come to our facility. KME also has **five mobile service vehicles** based at the factory branch and can make most repairs in your fire station. **THIS IS AN EXTREMELY IMPORTANT FACTOR FOR CONSIDERATION.**

FOR YOUR PROTECTION, KME HAS THIRTY MILLION DOLLARS **(\$30,000,000.00)** PRODUCT LIABILITY INSURANCE.

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**KME-Kovatch Organization, New York Factory Branch**

68 Sicker Road, Albany Airport Industrial Park, Latham, NY 12110 USA

(800) 394-5593 Toll Free ■ (518) 785-0900 Ph ■ kmeny@kovatch.com ■ www.kovatch.com

**Options:**

	<b><u>Discount</u></b>
100% Prepay	\$7,779
90% Prepay	\$7,001
75% Prepay	\$5,834
50% Prepay	\$3,889

**Terms:** Fire Department shall pay total due upon acceptance.

**Trips:** You may inspect your apparatus at any reasonable time during construction, provided that a dealer representative is present.

**Delivery:** Approximately 120-180 calendar days total after receipt of chassis at KME in PA.

We reserve the right to withdraw this proposal if not accepted after sixty (60) days from bid opening, unless otherwise specified.

We truly appreciate the opportunity to bid this proposal. If there are any questions about our proposal and/or equipment that it includes, please feel free to contact me at (518) 785-0900 or (570) 249-7205.

Respectfully,

*Aaron Warren*

Aaron Warren  
Sales Representative  
KME Fire Apparatus  
New York Factory Branch