

B. Evaluation of Bids:

Below are answers and clarification to the following award basis points.

1. Price:
 - a. Please see attached price quote with Unit pricing and extended pricing.
2. Bidders ability to perform within the specified time limits:
 - a. Pike Industries has 14 internal paving crews. Hitting deadlines is something that we as Pike strive ourselves on, based on our large pool of Crews to use. All paving crews are certified in Paving Best Practices, NETTCP (Foreman) and other applicable fields.
3. Bidders Experience and Reputation, including past performances for the Town:
 - a. Experience: Pike Industries has been in business since 1872, with an ever evolving workforce to meet the current standards and specifications. Our reputation is one of very solid foundation, in that I feel represents our overall workforce well.
 - i. I have attached the past work that we as Pike have done with the Town of Pomfret since 2003.
4. Quality of materials and services specified in the bid:
 - a. Pike Industries has a full Quality Control lab at each facility, where Mix is tested several times a day for various requirements. Pike Industries is fully certified by the State of New Hampshire and State of Vermont to make asphalt. Pike will supply you with a mix design, load tickets with tons and an onsite Quality Control Tech during paving. Pike industries will have a fully automated paver to pave, with 3 rollers; all of at least 10 ton in weight including a rubber tire roller in the middle to help get rid of wheel ruts. The state requires 3 rollers at all times for paving unless otherwise specified: 1 steel breakdown, one rubber intermediate and one steel back roller.
5. Bidders ability to meet other terms and conditions, including insurance and bond requirements:
 - a. Pike Industries will carry full insurance for the duration of the project, in which I have attached an Insurance certificate for your reference.
 - b. Pike Industries can get fully bonded as needed, however there is not a bond requirement in the RFP at this time.
6. Bidders Financial Responsibility:
 - a. Pike Industries has never defaulted on a project.
7. Bidders availability to perform future services, maintenance and support.
 - a. Pike Industries is not only in the install of pavement business, but also do the following: Milling, reclamation of existing pavement, fine grade and compaction, pipe work and

general excavation, crushing of all products we sell, making of asphalt at state of the art facilities, full mechanic work on our equipment, full quality control services, sales of various stone products: Pike is in multiple convenient locations to service all the Town of Pomfret's needs.

8. Nature and Size of the Business:

- a. Nature: we are a road construction company, specializing in paving and sales.
- b. Size: Pike is in 3 states, Vermont, New Hampshire and Maine. In total we have 900 employees in Pike. We are owned by Oldcastle Materials based out of Atlanta Georgia, totaling over 18,000 employees in the United States. Oldcastle is owned by CRH out of Ireland which is a multinational company. : as a snapshot here are Oldcastle's rankings in the US:

No. 1 Asphalt producer in the United States

No. 3 Aggregates producer in the United States

No. 3 Ready-mix producer in the United States

No. 1 Asphalt paver in the United States

9. The degree to which the proposals respond to all requirements of the requested specifications:

- a. Pike industry has asked several questions about the RFP from when it was sent out. Pike will meet all QC, Insurance and timeline specs that the Town has specified.

Warrantees:

- Pike Industries warranties all paving for 1 calendar year for all workmanship and material failure issues.

Onsite Competent Person:

Caleb Connor

Sales/ Estimator

Years with Pike: 7th year

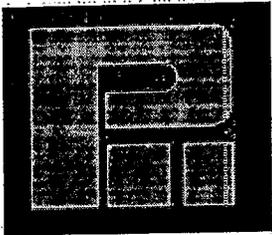
Phone: 603-556-2869

Email: cconnor@pikeindustries.com

Pikes Paving Work With Pomfret Sense 2003:

2003	2814.39 ton of paving
2004	2955.95 ton of paving
2005	7069.38 ton of paving
2006	3524.28 ton of paving
2007	1904.91 ton of paving
2008-2009	6530.95 ton of paving
2010	2998.12 ton of paving
2011	2220.81 ton of paving

Total paving sense 2003= 30,018.79 tons



PIKE INDUSTRIES, INC.

335 Plainfield Road, West Lebanon, NH 03784
Phone: 603/298-8554 Fax: 603/298-5165

AN EQUAL OPPORTUNITY EMPLOYER
ESTABLISHED 1872

To: Town Of Pomfret	Contact: Art
Address: POBox 286 Pomfret, Vt. 05053	Phone: (802) 457-2767
Project Name: T/O Pomfret Vermont 2016	Bid Number:
Project Location: Pomfret Road, Pomfret, VT	Bid Date: 5/4/2016

Item #	Item Description	Estimated Quantity	Unit	Unit Price	Total Price
ALT 1					
ALT 1	Shoulder Gravel. Gravel Supplied By Pike	240.00	TON	\$31.00	\$7,440.00
Total Price for above ALT 1 Items:					\$7,440.00
ALT 2					
ALT 2	Shoulder Gravel. Gravel Supplied By Town	240.00	TON	\$19.00	\$4,560.00
Total Price for above ALT 2 Items:					\$4,560.00
BASE BID					
1	Machine Pave - Pomfret Road	3,300.00	TON	\$60.40	\$199,320.00
Total Price for above BASE BID Items:					\$199,320.00
Total Bid Price:					\$211,320.00

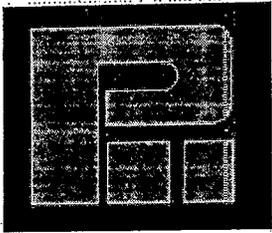
Notes:

- AC Price Adjustment shall be paid in its entirety to Pike Industries, Inc. per the Construction Contract. Current Posted Price is 377.00 per liquid ton
- Worldwide energy and petroleum markets continue to be volatile, consequently Pike Industries Inc. reserves the right to withdraw this quote if not accepted within 7 days. If we do not receive a response (acceptance subject to project award) to this quote in 7 days, it will become null and void.
- Pike Industries, Inc. reserves the right to adjust unit prices based on total revenues awarded.
- Price is valid through 11/01/2016
- Traffic Control, Sweeping, Cutting of transition joints to be done by Pike
- Pike Industries, Inc. is not responsible for liquidated damages, or any disincentives associated with the work as quoted.
- Hot Mix Asphalt (HMA) as quoted is free of Refined Engine Oil Bottoms (REOB's). For more information regarding REOB's, a listing of states that have currently banned their use and potential detriments to HMA please go the following website:
<http://commonwealthmagazine.org/transportation/004-laying-it-down-testing-it-later/>
- Paving based on 1 MOB. any additional will be charged at \$3000.00 per MOB. Pike intends to pave this in 1 MOB, unless the town ask otherwise.
- See attached for all answers of questions in RFP

Payment Terms:

Net 30 Days

ACCEPTED: The above prices, specifications and conditions are satisfactory and are hereby accepted. Buyer: _____ Signature: _____ Date of Acceptance: _____	CONFIRMED: Pike Industries, Inc. W Lebanon  Authorized Signature: _____ Estimator: Caleb Connor cconnor@pikeindustries.com 05/04/16
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Phone: 603/298-8554 Fax: 603/298-5165

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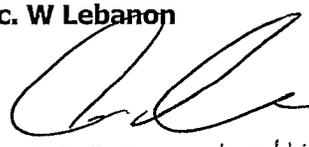
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Project Location: Pomfret Road, Pomfret, VT	Bid Date: 5/4/2016

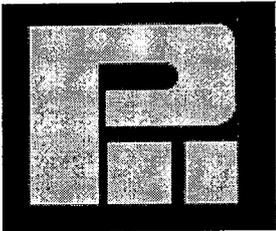
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Certificate of Insurance

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON YOU THE CERTIFICATE HOLDER. THIS CERTIFICATE IS NOT AN INSURANCE POLICY AND DOES NOT AMEND, EXTEND, OR ALTER THE COVERAGE AFFORDED BY THE POLICIES LISTED BELOW. POLICY LIMITS ARE NO LESS THAN THOSE LISTED, ALTHOUGH POLICIES MAY INCLUDE ADDITIONAL SUBLIMIT/LIMITS NOT LISTED BELOW.

This is to Certify that

Pike Industries, Inc.
249 Granger Road - Berlin
Barre, Vermont 05641

NAME AND
ADDRESS
OF INSURED



Liberty Mutual.
INSURANCE

is, at the issue date of this certificate, insured by the Company under the policy(ies) listed below. The insurance afforded by the listed policy(ies) is subject to all their terms, exclusions and Conditions and is not altered by any requirement, term or condition of any contract or other document with respect to which this certificate may be issued.

TYPE OF POLICY	EXP DATE		POLICY NUMBER	LIMIT OF LIABILITY
	<input type="checkbox"/> CONTINUOUS	<input type="checkbox"/> EXTENDED		
WORKERS COMPENSATION	9/1/2016		WA7-C8D-004095-025 WC7-C81-004095-015	COVERAGE AFFORDED UNDER WC LAW OF THE FOLLOWING STATES: -025: All States except OH, ND, WA, WY -015: WI EMPLOYERS LIABILITY Bodily Injury by Accident \$1,000,000 Each Accident Bodily Injury By Disease \$1,000,000 Policy Limit Bodily Injury By Disease \$1,000,000 Each Person
COMMERCIAL GENERAL LIABILITY <input checked="" type="checkbox"/> OCCURRENCE <input type="checkbox"/> CLAIMS MADE	9/1/2016		TB2-C81-004095-115 -Per Project Aggregate included.	General Aggregate \$2,000,000 Products / Completed Operations Aggregate \$2,000,000 Each Occurrence \$2,000,000 Personal & Advertising Injury \$2,000,000 Per Person / Organization Other Damage to Premises Rented to You: \$250,000 Other Medical Exp: \$5,000
	RETRO DATE <input type="text"/>			
AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> OWNED <input checked="" type="checkbox"/> NON-OWNED <input checked="" type="checkbox"/> HIRED	9/1/2016		AS2-C81-004095-125	Each Accident—Single Limit \$2,000,000 B.I And P.D. Combined Each Person Each Accident or Occurrence Each Accident or Occurrence
OTHER Automobile policy	9/1/2015 - 9/1/2016		AS2-C81-054502-525	Physical Damage only -\$10,000 Comp -\$10,000 Coll
ADDITIONAL COMMENTS 2016 Paving Season				

* If the certificate expiration date is continuous or extended term, you will be notified if coverage is terminated or reduced before the certificate expiration date.

NOTICE OF CANCELLATION: (NOT APPLICABLE UNLESS A NUMBER OF DAYS IS ENTERED BELOW.) BEFORE THE STATED EXPIRATION DATE THE COMPANY WILL NOT CANCEL OR REDUCE THE INSURANCE AFFORDED UNDER THE ABOVE POLICIES UNTIL AT LEAST **30** DAYS NOTICE OF SUCH CANCELLATION HAS BEEN MAILED TO:

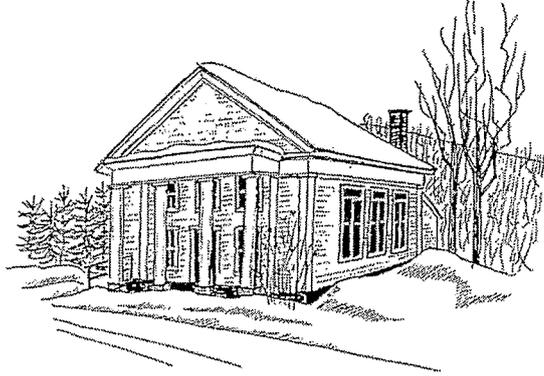
Liberty Mutual Insurance Group

Certificate Holder
Town of Pomfret
5218 Pomfret Road
North Pomfret, Vermont 05053

Stanley S. Esposito, Jr.
Stan Esposito
AUTHORIZED REPRESENTATIVE
Pittsburgh / 0387
12 Federal Street, Ste. 310
Pittsburgh PA 15212-5706 412-231-1331 5/2/16
OFFICE PHONE DATE ISSUED

This certificate is executed by LIBERTY MUTUAL INSURANCE GROUP as respects such insurance as is afforded by those Companies NM 772 07-10

Town of Pomfret, Vermont



REQUEST FOR PROPOSALS Paving

Proposals due by Noon, May 4, 2016

**Mail responses to:
Town of Pomfret
Attn: Clerk, Pomfret Selectboard
5218 Pomfret Road
North Pomfret, VT 05053**

Contact Information:

**Eric Chase, Pomfret Road Commissioner
802-356-2503 or 802-457-3861**

Introduction

The Town of Pomfret, Vermont, ("Town") is accepting proposals from paving companies ("Proposers") for paving.

Proposers are to include detailed specifications including any options, warranties, and timeframe for completion of work.

The Town is exempt from the Vermont State Sales Tax.

Proposal Schedule

Activity	Date
RFP Issue & Publication	04/21/16
Proposals Due	05/04/16
Selectboard Decision (anticipated)	05/04/16

Instructions to Bidders

A. Delivery of Bids

As required by the Town of Pomfret Purchasing Policy (see attached), *all bids must be submitted in sealed envelopes, addressed to the Town in care of the Selectboard, and plainly marked with the name of the bid and the time of the bid opening. Bid proposals will be dated stamped on the outside of the envelope immediately upon receipt. Any bid may be withdrawn in writing prior to the schedule time for the opening of bids. Any bids received after the time and date specified shall not be considered and shall be returned. Bidders shall bid to specifications and any exceptions must be noted. A bidder shall bid to specifications and any exceptions must be noted. A bidder submitting a bid thereby certifies that the bid is made in good faith without fraud, collusion, or any kind with any other bidder for the same work, and that the bidder is competing solely on his/her/its behalf without connection with or obligation to any undisclosed person or firm.*

Sealed proposals, clearly marked "Paving Proposal" on the outside, **must be received no later than Noon, May 4, 2016** at the following address: Pomfret Town Offices, attn.: Pomfret Selectboard, 5218 Pomfret Rd., North Pomfret, Vermont 05053. Proposals shall be opened at a subsequent Selectboard meeting.

B. Evaluation of Bids

As provided by the Town's Purchasing, in evaluating bids, the selectboard will consider the following criteria:

1. Price;
2. Bidder's ability to perform within the specified time limits;
3. Bidder's experience and reputation, including past performance for the Town;
4. Quality of the materials and services specified in the bid;
5. Bidder's ability to meet other terms and conditions, including insurance and bond requirements;
6. Bidder's financial responsibility;
7. Bidder's availability to provide future service, maintenance, and support;
8. Nature and size of bidder; and
9. The degree to which the proposals respond to all requirements of the requested specifications.

The selectboard reserves the right at its sole discretion to reject any and all bids, wholly or in part, to waive any informalities or any irregularities therein, to accept any bid even though it may not be the lowest bid, to call for rebids, to negotiate with any bidder, and to make an award which in its sole and absolute judgment will best serve the Town's interest. The selectboard reserves the right to investigate the financial responsibility of any bidder to determine its ability to assure service throughout the term of the contract.

C. Change Orders

As provided in the Town's Purchasing Policy, if specification changes are made prior to the close of the bid process, the Request for Bids will be amended and notice shall be sent to any bidder who already submitted a bid and a new bid process will be initiated. Once a bid has been accepted, if changes to the specifications become necessary, the selectboard will prepare a change order specifying the scope of the change. Once approved, the contractor and an authorized agent of the Town must sign the change order.

D. Insurance & Indemnification

The proposer shall maintain full casualty insurance and worker's compensation coverage and shall indemnify the Town for any claims.

E. Date of Completion

The Town wishes to complete the paving job before the end of the summer, 2016.

F. Warranties

All warranties expressed or implied that are provided by each manufacturer will be in writing. Options for extended warranties should be provided.

A detailed list of all warranties and their provisions shall be listed in the bidder's specifications.

G. Proposal Price

Each bidder's proposal must include all items required in the Town of Pomfret specifications. Any bidder who offers uncalled for "option prices" for an item included in these specifications, which does specifically require option pricing will have their proposal rejected without further cause.

H. Exceptions

The following specifications are considered minimum.

The Purchaser reserves the right to reject any or all bid proposals it deems most suitable to its needs. The Purchaser does not, in any way, obligate itself to accept the lowest or any bid. Any bidder taking "total exception" to the complete specification or a major element will result in immediate rejection of the proposal.

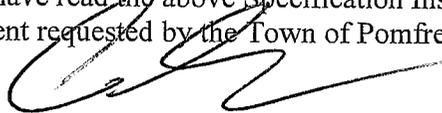
I. Minimum Specifications

1. Location: Pomfret Road from Bartlett Brook Road to Johnson Road (approx. 2.5 miles);
2. Asphalt emulsion Type IV, 1 inch shim, 3/4 inch overlay;
3. Traffic control; and
4. Shoulder fill, at an optional price.

J. Compliance with Instructions

I have read the above Specification Instructions in its entirety and fully understand all the requirements requested by the Town of Pomfret, Vermont.

Signature



Date

05/04/16